



by Karina Frejlich



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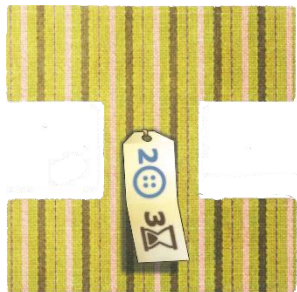
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Do you try local
food when you
travel on
business?

What's your
busiest month?

Which month do
you normally take
a holiday in?

Which is your
favourite season at
work? Why?

When is your
annual appraisal?

What happens if a
public holiday is at
the weekend?

Can you work from
home? Why?

Does your
company have any
deadlines around
Christmas?

Do you have any
free time this
month?

Do you think it's
better to work for
a large or a small
company? Why?

What kind of
company do you
work for?

What does your
company specialize
in?

How many
employees does
your company
employ?

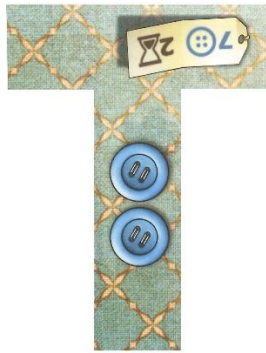
Does your company
have any
subsidiaries?

Do you work for an
international
company?

What can we learn
about your
company from the
company's
website?



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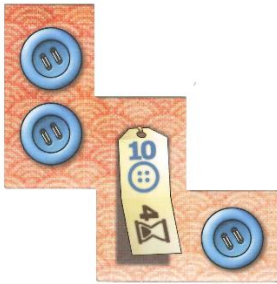
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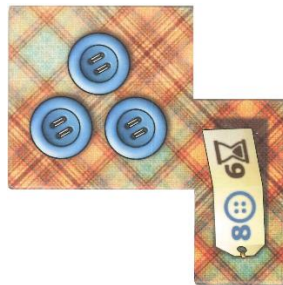
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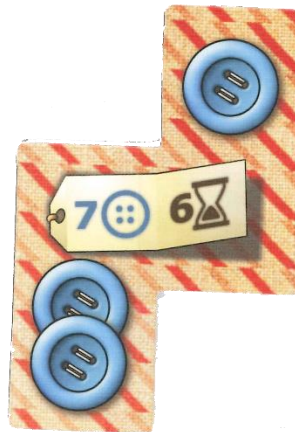
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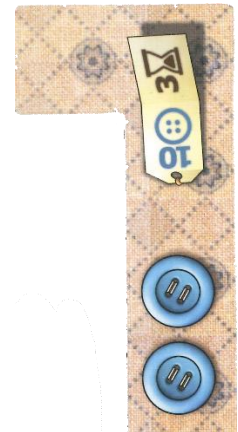
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What is your educational background?

How do you usually introduce yourself while you are at the conference?

Does your company do any business overseas?

What are your annual sales?

Who do you usually speak to by the phone?

Who do you usually speak to face-to-face?

Do you prefer communicating with people by e-mail or on the phone?

How much of your day do you spend speaking with people?

How much of your day do you spend working alone?

What does your job consist of?

How often do you work on special projects?

Do you visit other companies? Why?

What sort of people visit the department you work in? Why?

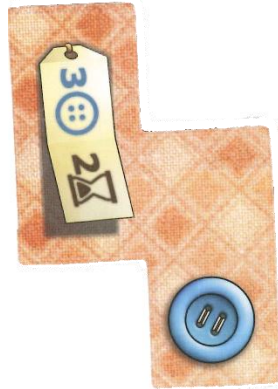
Who is in charge of your department?

Which department(s) do you have most contact(s) with?

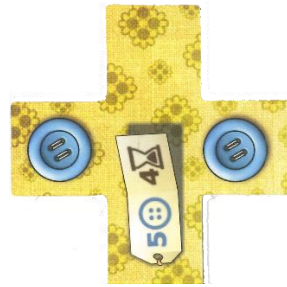
Is your department divided into different sections or units? What are they?



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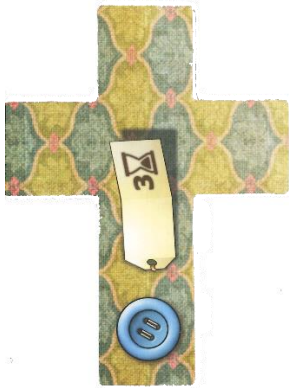
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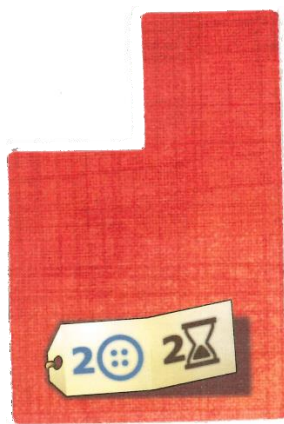
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Who do you
report to?

When did your
company open in
Poland?

Would you like to
introduce any
changes in your
department? Why?

How do you get
to work? Why?

Do you do any
presentations at
work?

What new
electronic products
can you buy at the
moment?

What new food and
drink products can
you buy at the
moment?